

# Healthcare Procurement Solutions through the **NORTH WEST CONSTRUCTION HUB**



**CONNECTING PROJECT DELIVERY FOR THE PUBLIC SECTOR**

# The NWCH and our Construction Frameworks

The North West Construction Hub has provided Construction Frameworks to clients since 2010, enabling over £1.6b worth of projects to be delivered successfully. Each framework has been developed and revised (through comprehensive consultation) by public sector organisations who understand the needs of their peers.

The NWCH was established in 2009 to enable the Public Sector to efficiently procure Constructor Partners.

The three OJEU compliant frameworks have been designed to allow as much flexibility to the client as possible; for example, the choice of contracts available caters for different client needs, whilst still requiring a partnering, collaborative style contract.

A rigorous pre-qualification process already undertaken with the Constructor Partners saves clients' time and effort. Furthermore, this enables the appointment of a contractor in a minimum of six weeks if the programme is demanding.



Alder Hey Children's Hospital Outpatients Department



# Key Benefits

## RECORD IN DELIVERY

The NWCH has a successful track record of delivering a range of project types to many different clients since 2010.

## FRAMEWORKS

There are 3 construction frameworks covering different value bands. To find out about the constructor partners for each, please visit <http://nwconstructionhub.org/partners>.

- High Value: £9m +
- Medium Value: £2m - £9m
- Low Value: £500k - £2m

## CONTINUOUS IMPROVEMENT

Contractors work together through SIGs (Special Interest Groups) which covers areas such as Supply Chain, BIM and Training & Employment which in turn benefits our clients' projects. A range of project benefits from social value to sustainability can be specified and monitored through the NWCH KPI system.

## BIM KNOWLEDGE

The government will require all public funded projects to have BIM Level 2 (with collaborative working) from 2016, and as such all contractors had to demonstrate an understanding and track record of delivering BIM during the pre-qualification process.

## NO FEE

The client pays no direct fee to use the re-procured frameworks. The Framework Management Fee is now recovered from the Constructor Partner through their competitively tendered overheads percentage upon appointment to a project.

## MANAGEMENT SUPPORT

The NWCH team support the client (or their advisors) giving guidance on the preparation of the Expression of Interest and the Mini-Competition. Performance management is also undertaken during project delivery.

## VALUE FOR MONEY

A rigorous selection process to select constructor partners to the frameworks was undertaken which included both price and quality. Market rates are quoted for materials and labour on every project, ensuring competitive pricing. Open-book accounting gives clients access to how their money is being spent.

## EXPERIENCED CONTRACTORS

Not only do the Contractors on the NWCH Frameworks have relevant health experience, they were also selected on the basis of their understanding and commitment to delivering Social Value.

## Experienced Healthcare Contractor Partners

The NWCH's Constructor Partners are highly experienced in delivering health and social care projects across a range of environments, with extensive expertise in:

- Acute healthcare environments
- Primary, community & social care
- Mental health
- Emergency Departments
- Inpatients
- Theatres
- Women's & Children's
- Diagnostics
- Oncology
- Non-clinical space
- Estates rationalisation programmes
- Infrastructure upgrades
- Carbon and energy savings



Alder Hey Children's Hospital Education and Research Centre



## Case Study

### Benefits at Alder Hey Hospital



Alder Hey Children's NHS Foundation Trust chose the North West Construction Hub to procure its new Out Patients Department.

The unique purpose built unit (9,562m<sup>2</sup> GFA) was delivered to provide world class treatment for children across the country. The use of digital engineering led design along with contractor's design for manufacture and assembly enabled the project to be delivered around 25% faster than previous, comparable healthcare schemes.

## Case Study

### Venmore Day Care Centre, Liverpool

Providing specialist treatment, consultation and physiotherapy rooms, the facility provides a standalone single storey building connected to an existing stroke rehabilitation unit.

£275k savings were made through a value engineering exercise to bring the scheme in line with the client's budget. Additional items were purchased for service users by the contractor through fundraising activities.

70% of the labour on this project was based within 30 miles of the site, including brickwork, temporary site services, tarmac services and glazing subcontractors.

*"The construction team has displayed an excellent, collaborative work ethos, with a clear end goal in sight to deliver the Venmore Day Care Centre to a high specification."*

**John Taylor, Project Manager, Liverpool City Council**



## Case Study

### Health, Children's and Council Services, Salford, Greater Manchester

The innovative 'Gateway Centre' for Salford City Council involved refurbishment and remodelling of the former Crompton House, with an additional three storey glass frontage extension. The centre provides a 'Community Hub', ensuring key healthcare facilities and customer advice centre are brought together under one roof for the local community.

The constructor partner worked closely with design consultants, supply chain and stakeholders to ensure an affordable solution was developed that suited all parties' needs. The project involved 'multi-headed' client engagement with very specific user requirements.

Throughout the pre-construction stage the constructor partner organised and chaired user group engagement meetings, ensuring all requirements were fully understood and appropriately integrated into the design. This approach led the client, Salford City Council, and their end users to be delighted with the completed building and facilities.

The client took the opportunity to provide a commemorative plaque to the public realm element of this project, to recognise 50 years of Town Twinning by Salford City Council.

Localism was a key aspect of the construction phase of this project with 90% of the work undertaken by local subcontractors and suppliers. This is evidenced with the following commendation:

*"It is great that the contractors engaged local businesses to work on the new Gateway project which has brought many benefits to the community."*

**David Cheetham, David Cheetham Joinery, Salford**



## The Contractors

The NWCH Frameworks have been developed to ensure both Design & Build and Construct Only projects can be procured through the Hub across 3 value bands.

### High Value Framework Contractors



### Medium Value Framework Contractors



### Low Value Framework Contractors





**FOR FURTHER DETAILS  
PLEASE CONTACT:**

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